#### <u> Marlboro Retailer Rewards Program - Retailer is under 21</u>

Date
Name/Address
Dear Name;
We would like to thank you for your sign-up card for the Marlboro Retail Rewards Program.  years of age or order.
This program is limited to retailers who are over the age of 21. Since your sign up card indicates that you are under 21, we are unable to process your request.
Cordially, we will however, puress a sign-up
Customer Service Mariboro Country Store Card completed bey a representative  9 your account who is 21 years of  age or older. An additional Aega-up
and is attached.

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## Marlboro Retailer Rewards Program - copy of order form

Date
Name/Address
Dear Name;
Thank you for your order for Marlboro Retailer Rewards gear.
We cannot process your order because an original order form was not included Please fill out the enclosed order form and submit to us for processing.
Thank you for your interest in this program and your continued loyalty to Marlboro.
Cordially,
Customer Service Marlboro Country Store

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#### Mariboro Retailer Rewards - Order form not complete

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Name/Address

Dear Name;

Thank you for your order-for Marlboro Retailer Rewards Program.

We are unable to process your order because you did not indicate on your order form which item(s) and/or which sizes you are ordering.

Please complete your order form and re-submit it to us.

Thank you for your interest in this program and your continued loyalty to Marlboro.

Cordially,

Customer Service Marlboro Country Store

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### Marlboro Retail Rewards - Chain has already signed up

Date

Name/Address

Dear Name:

Thank you for submitting the enclosed sign-up card for the Marlboro Retailer Rewards program.

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Our records indicate that your store has already been enrolled in this program by your chain headquarters. Therefore, we are unable to process this request.

Your store will still earn points for POS placement and for all consumer orders that come into our fulfillment center with your store's code on them. However, these points will be included in the chain's overall point earnings.

Thank you for interest in this program and your continued loyalty to Marlboro.

Cordially,

Customer Service Marlboro Country Store

#### Mariboro Retailer Rewards Program - program sign -up expired

Date

Name/Address

Dear Name:

Thank you for your sign-up card for the Marlboro Retailer Rewards program.

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Unfortunately, this program was only available until September 1, 1994. Your sign-up card was postmarked after that date. While we can still enroll you in this offer, your store will not be eligible for the initial program sign-up points.

Thank you for, interest in this program and your continued loyalty to Marlboro.

Cordially, your

Customer Service Marlboro Country Store

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# <u>Marlboro Retailer Rewards Program - Individual store not eligible to order</u>

Date

Name/Address

Dear Name;

expected from and delivered to Thank you for your order for Mariboro Retailer Rewards gear.

Our records show that your chain's headquarters has requested that all gear orders be handled from their office. Therefore we cannot process your individual store order.

Thank you for your interest in this program and your continued loyalty to Mariboro.

Cordially,

Customer Service Marlboro Country Store

#### <u>Marlboro Retailer Rewards Program - Retailer exceeded</u> <u>merchandise limit (chain accounts)</u>

Date

Name/Address

Dear Name:

We would like to thank you for your order for Marlboro Retailer Rewards gear.

This program is limited to 3 items per the number of stores this chain account operates. Our records indicate that you have reached the allowed limitation by ordering the following:

Quantity

<u>ltem</u>

Because you have reached the limit we are unable to process this request. We appreciate your loyalty to Marlboro.

Cordially,

Customer Service Marlboro Country Store